

MNsure FY 2015 -17 Financial Plan

December 3, 2014 Presentation

State fiscal year based, in thousands <i>(e.g. FY 2015 = July 1, 2014 - June 30, 2015)</i>	Three-Year Financial Plan		
	FY 2015 Budget	FY 2016 Plan	FY 2017 Plan
RESOURCES			
Balance Forward In	537	49	68
Premium Withhold Revenue	5,314	10,647	16,003
Enrollment Year 2014 1.50%	1,368	0	0
Enrollment Year 2015 3.50%	3,945	4,263	0
Enrollment Year 2016 3.50%	0	6,384	6,808
Enrollment Year 2017 3.50%	0	0	9,194
Federal CCIIO Grants	54,590	7,143	0
Expended or obligated	47,447	7,143	0
Available to be obligated	7,143	0	0
DHS Reimbursement	25,372	26,081	30,756
System development	17,560	1,712	0
Agency operations	7,812	24,369	30,756
TOTAL RESOURCES	85,813	43,921	46,826
EXPENDITURES (by Function)			
Administrative	13,337	8,437	8,437
Management	1,430	1,140	1,140
Admin Services	5,090	4,835	4,835
PMO Office	5,220	720	720
Legal & Security	1,597	1,742	1,742
Regulatory (Commerce & MDH)	1,805	650	650
Communications	5,714	3,887	3,887
Customer Service	22,608	16,745	16,745
Plan Mgmt & Reporting	630	630	630
Eligibility & Enrollment	1,370	1,370	1,370
SHOP Program	420	450	450
Navigator Program	8,320	6,920	6,920
Contact Center	11,868	7,375	7,375
MNsure IT System *	35,157	14,134	14,134
TOTAL EXPENDITURES	78,620	43,853	43,853
BALANCE, including unobligated CCIIO	7,193	68	2,973
Less unobligated CCIIO	(7,143)	(0)	(0)
BALANCE FORWARD OUT	49	68	2,973

* includes DHS/Medicaid share

Premium Withhold Revenue Forecast -- November 2014

November 2014

March 2014

Difference

(based on effectuated enrollment)

Enrollment Year	Beginning Members	Additional Members	Ending Members	Member Months	Average Premium	Withhold Percent	Withhold Revenue	Withhold Revenue	Withhold Revenue
EY 2014 estimated actual, November 2014			46,000				1,905,492	2,194,508	(289,016)
Jan-Jun14							537,000	917,983	(380,983)
Jul-Dec14							1,368,492	1,276,525	91,967
EY 2015	37,000	30,000	67,000	774,000	303.00	3.50%	8,208,270	11,675,007	(3,466,737)
Jan-Jun15				372,000	303.00	3.50%	3,945,060	5,622,731	(1,677,671)
Jul-Dec15				402,000	303.00	3.50%	4,263,210	6,052,276	(1,789,066)
EY 2016	67,000	40,000	107,000	1,243,993	303.00	3.50%	13,192,546	18,813,714	(5,621,168)
Jan-Jun16				601,997	303.00	3.50%	6,384,178	9,235,484	(2,851,306)
Jul-Dec16				641,996	303.00	3.50%	6,808,368	9,578,230	(2,769,862)
EY 2017	107,000	45,000	152,000	1,778,992	303.00	3.50%	18,866,210	27,222,824	(8,356,614)
Jan-Jun17				866,996	303.00	3.50%	9,194,493	13,436,690	(4,242,197)
Jul-Dec17				911,996	303.00	3.50%	9,671,718	13,786,133	(4,114,415)

Assumption; net zero attrition by year-end (i.e. lapsed enrollment during year will be offset by special enrollment during year)

Translation to Fiscal Year	Member Months	Average Premium	Withhold Percent	Withhold Revenue	Withhold Revenue	Withhold Revenue
FY 2014				537,000	917,983	(380,983)
Jan-Jun14				537,000	917,983	(380,983)
FY 2015				5,313,552	6,899,256	(1,585,704)
Jul-Dec14				1,368,492	1,276,525	91,967
Jan-Jun15	372,000	303.00	3.50%	3,945,060	5,622,731	(1,677,671)
FY 2016	1,003,997			10,647,388	15,287,760	(4,640,372)
Jul-Dec15	402,000	303.00	3.50%	4,263,210	6,052,276	(1,789,066)
Jan-Jun16	601,997	303.00	3.50%	6,384,178	9,235,484	(2,851,306)
FY 2017	1,508,992			16,002,861	23,014,920	(7,012,059)
Jul-Dec16	641,996	303.00	3.50%	6,808,368	9,578,230	(2,769,862)
Jan-Jun17	866,996	303.00	3.50%	9,194,493	13,436,690	(4,242,197)